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**A Division of Moran Towing Corporation**

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**Schedule of Rates, Terms and Conditions**  
**Effective January 31, 2019**

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**TOWAGE AGREEMENT**  
**Norfolk/Hampton Roads**

Dated: \_\_\_\_\_

It is hereby agreed between Messrs: \_\_\_\_\_ (hereinafter called "OWNERS") and Moran Norfolk, a division of Moran Towing Corporation (and its successors) (hereinafter called "MORAN") that MORAN will furnish tugs for and attend to all the towage requirements at the Port of Norfolk, Hampton Roads and its tributaries and other agreed locations of vessels owned, managed or controlled by OWNERS, and OWNERS agree to place all of their towage requirements at the Port of Norfolk, Hampton Roads and its tributaries and other agreed locations with MORAN in accordance with the then current "Schedule of Rates, Terms & Conditions" as may be amended from time to time.

OWNERS agree that MORAN shall have the right at any time, upon thirty (30) days advance notice to OWNERS, to increase its rates or adjust terms or conditions, but if OWNERS do not consent to such changes they may cancel this Contract upon fifteen (15) days written notice to MORAN.

This Contract shall remain in force from \_\_\_\_\_ and shall continue thereafter from year to year until cancelled by either party giving to the other thirty (30) days' notice in writing prior to the annual expiration date.

**Acceptance:**  
**OWNERS**

**Moran Norfolk**  
A Division of Moran Towing Corporation

By: \_\_\_\_\_  
Authorized Signature

By: \_\_\_\_\_  
Division General Manager or Vice President

ALL TUG SERVICES REQUESTED BY OR ON BEHALF OF A VESSEL ARE PERFORMED BY MORAN SUBJECT TO ALL OF THE TERMS AND CONDITIONS SET FORTH IN THE THEN CURRENT "SCHEDULE OF RATES, TERMS AND CONDITIONS" (WHICH SCHEDULE INCLUDES LIMITATIONS AND DISCLAIMERS WITH RESPECT TO PERFORMANCE OF SAID SERVICES AND OBLIGATIONS AND OPTIONS FOR OWNERS). THE SCHEDULE IS APPLICABLE TO TUG SERVICES PERFORMED FOR ALL VESSELS WHETHER OR NOT SAID VESSELS ARE SUBJECT TO AN EXCLUSIVE TOWAGE AGREEMENT. NO TERM OR CONDITION OF THE SCHEDULE MAY BE DELETED OR AMENDED UNLESS AGREED TO IN A WRITING SIGNED BY AN OFFICER OF MORAN AND BY OWNERS.

THE CURRENT SCHEDULE OF RATES, TERMS AND CONDITIONS IS PUBLISHED ON MORAN'S WEBPAGE AT [WWW.MORANTUG.COM](http://WWW.MORANTUG.COM)

**DEFINITIONS:** As used herein, the following terms shall mean:

**“Deadship”:** shall mean a Vessel that at the commencement of any services requested from and provided by MORAN does not have use of, or which will not be using, its propelling power and/or steering.

**“Escort / Tethered Tugs”:** the services in which a Tug is requested or required to attend upon a Vessel during transit and extended upon the limits of standard operations. Tethering shall mean a Tug’s line is attached to the Vessel during this service.

**“MORAN”:** shall mean Moran Towing Corporation, Moran Norfolk Division (and its successors).

**“Owners”:** shall mean, collectively, the owner, charterer, operator, and manager of the Vessel receiving Tug services from MORAN.

**“Schedule”:** shall mean the Schedule of Rates, Terms and Conditions for the applicable port that is in effect on the date that Tug services are rendered to a Vessel. A current copy of said Schedule may be found on MORAN’s webpage at [www.morantug.com](http://www.morantug.com)

**“Tug” or “Tugs”:** shall mean the Tugboats provided or arranged by MORAN to perform the requested services.

**“Tug Interests”:** shall mean MORAN, the Tugs, their respective owners, affiliates, operators, charterers, managers, underwriters, masters and crews.

**“Tug Station”:** shall mean the Tug’s customary berth at the MORAN facility or, if applicable, the berth or other place from which the Tug departed to perform the requested services and/or to which it proceeded following the provision of such services.

**“Vessel”:** shall mean a vessel that receives Tug services.

**SCOPE:**

THE FOLLOWING SCHEDULE OF RATES, TERMS AND CONDITIONS SHALL APPLY FOR TUG ASSISTANCE TO VESSELS IN THE PORT OF NORFOLK / HAMPTON ROADS AND ITS TRIBUTARIES IN CLEAR WATER AND SAFE BERTH.

**GENERAL:**

Rates for tug assistance are based on the Vessels highest net registered tonnage (NRT) as published in the then current edition of “Lloyds Register of Ships” as the following rates in U.S. Dollars. Should the vessel type not have an assigned NRT, rates will be provided upon request.

**1 SHIPS WITH POWER, Includes up to (2) Tugs – Minimum 8,750 NRT**

Docking or Undocking, not through bridges: \$.6599 / NRT

Each Bridge transit: \$.0584 / NRT / Bridge

Ship rates will apply to tank barges over 80,000 barrels and dry bulk barges over 7,500 DWT.

**2 VESSELS WITHOUT POWER**

Deadships, docking or undocking, will be charged at double the applicable rates(s).

**3 ADDITIONAL TUGS REQUIRED**

When more than (2) Tugs are required to assist a Vessel in circumstances such as weather, tidal conditions, congestion, difficult berths, USCG mandated regulations, Pilot recommendations or any other factors required, additional charges will be applied to the docking or undocking charges utilizing Rates by the Hour per each additional Tug.

**4 NOTIFICATION**

Notice for Tug service for Hampton Roads should be given at least Four (4) hours prior to the time the Tug is required.

Minimum Notice under the following locations:

Norfolk, Newport News and Portsmouth: Two (2) hours.

Southern Branch: Three (3) hours.

Yorktown: Six (6) hours.

## **5 RATES FOR TUGS BY THE HOUR**

For the following additional services not covered in Paragraphs 1-3

Weekday, Subject to Two (2) hour minimum per Tug:

Hourly Rate per Tug: \$1,434.00

Hourly Rate, Tractor Tugs - Active Escorting: \$2,813.00

On Saturdays, Sundays and Holidays, an additional \$165.00 per hour for each Tug shall be added to the above applicable rates. All rates shall include running time of Tug To and From its station.

Hourly charges shall be prorated to the nearest quarter hour.

Hourly charges are not subject to a discount.

### **Towing or Assisting Vessels:**

Towing or assisting Vessels between Cape Henry (Lynnhaven) and Hampton Roads or assisting Vessels at Richmond, Hopewell, Yorktown, Claremont and Fort Eustis. There shall be an 8-hour minimum charged for each Tug.

### **Transporting Assistance:**

Assisting a Vessel in moving from berth to berth, berth to anchor, anchor to berth and anchor-to-anchor whether or not the Tug is made fast to the Vessel and Escorting a Vessel or providing active escort assistance.

### **Attendance:**

Attending a Vessel, including service at anchorage, or similar Tug services.

### **Additional Tugs:**

When more than 2 Tugs are required to assist a Vessel for a docking or an undocking, or if additional Tugs are required under the prevailing conditions.

### **Shifting barges:**

Shifting barges, scows, or lighters for clearing berths whether or not in connection with a docking or a sailing.

## **6 SUB FENDERED TUGS**

If a Tug is requested to provide assistance with requested or required sub-fendering provisions, a rate will be furnished upon request.

## **7 CANCELLED ORDERS**

The charge for orders cancelled prior to arrival of the Tug at the location ordered will be two-thirds of the applicable rate. If orders are cancelled prior to the minimum notification time, there will be no charge.

## **8 REPORTING CHARGES**

When a Tug reports to the location ordered and the orders are then cancelled, the charge will be three-quarters of the applicable rate.

## **9 DETENTION**

The rates set forth herein include waiting time of up to one-half hour. Measured for docking, from the time that the Tug is ordered alongside by the Pilot or Master of the Vessel and, for undocking, from the time that the Tug reports at the scheduled sailing time. Waiting time in excess of one-half hour shall be charged at the applicable hourly rate for each Tug. In addition, if the Vessel is delayed for any reason not attributable to MORAN after commencement of the work, all such delay shall be charged at the applicable hourly rate for each Tug prorated to the nearest quarter hour. With respect to docking and undocking delays, the detention charge shall be the applicable hourly rate as set forth in paragraph 4, pro-rated to the nearest quarter hour.

## **10 HOLIDAYS**

The following shall be considered Holidays: New Year's Day, Presidents Day, Good Friday, Memorial Day, Independence Day, Labor Day, Columbus Day, November Election Day, Veterans Day, Thanksgiving Day and Christmas Day.

## **11 ICE CONDITIONS**

When a Tug is operating in ice conditions, when providing any Tug Services, the charge will be 50 percent above the applicable rate shown on this schedule.

## **12 PASSENGER VESSELS – Net Registered Tonnage, Minimum 25,000NRT**

Docking or Undocking: \$4,352

Greater than 25,000NRT, each 2,500ton increment or portion, add an additional \$300 to Docking or Undocking Rate.

### **13 DEADSHIP AND OTHER SERVICES**

Rates for Deadship moves and for all other services not covered by the above rates, will be furnished upon request. For all services rendered to Deadships, MORAN and OWNERS agree as follows:

- a. In consideration of the uncertain towage characteristics of a Deadship and of MORAN's agreement to furnish Tug services to said Deadship hereunder, OWNERS agree (i) to maintain hull and machinery insurance in an amount at least equal to the full value of the Deadship, (ii) to maintain full form protection and indemnity insurance in an amount not less than one hundred million dollars (\$100,000,000.00) and (iii) to name Tug Interests (as hereinafter defined) as named assureds or joint members (as applicable) with waiver of subrogation in favor of said assureds in all said policies. OWNERS shall be responsible to Tug Interests for any deductibles maintained with respect to said insurances. OWNERS further agree to provide to MORAN proper evidence of such insurance prior to commencement of a Deadship move. For an absence of doubt, it is the intent of this subparagraph 13 (b) to extend to Tug Interests, as primary cover for any liability arising out of performance of services hereunder to a Deadship for which Tug Interests may be liable, the enumerated insurances maintained by OWNERS on the Vessel assisted.
- b. The Limitation of Liability terms set forth in Paragraph 18 shall apply to all Tug services rendered to Deadships. OWNERS shall make all necessary arrangements for a master and, if required or deemed advisable, a duly licensed pilot to serve aboard the Deadship, and to direct the navigation of the flotilla. In the event that OWNERS utilize a pilot, the pilot shall be deemed the borrowed servant of the Deadship assisted and her owner or operator for all purposes and in every respect, his services while so engaged being the work of the Deadship assisted, her owner and operator, and being subject to the exclusive supervision and control of the Deadship's master or OWNERS' other command personnel aboard. MORAN's Tugs will act at all times in accordance with the direction of the pilot and master, as applicable.

### **14 VESSELS AGROUND OR IN DISTRESS**

Rates for Tug services to Vessels aground or in distress or when performed during heightened Coast Guard port conditions will be furnished upon request. The provision of such Tug services to any Vessel aground or in distress or during heightened Coast Guard port conditions shall be subject to the terms and conditions of this Schedule in all instances. However, MORAN reserves the right to perform such Tug services under different terms and conditions to be agreed, dependent upon the particulars of the specific event.

### **15 EMPLOYMENT OF OTHER TUGS**

All or part of any service performed hereunder may be subcontracted without notice to OWNERS. Any such subcontractor shall be considered an independent contractor and not an agent, servant or employee of MORAN. If at any time MORAN Tugs are not conveniently available for the required services MORAN will endeavor to designate or engage other Tugs to provide service, but MORAN shall not be liable for damages in case it is not able, at any time, for any reason, to furnish such service. Any Tug designated or engaged by MORAN to perform services under this Schedule, and its owners, master and crews shall, while performing such services, have the benefit of all provisions herein. However, if for any reason, at any time, MORAN is unable to have Tugs owned or specified by it on hand to serve OWNERS' Vessels, OWNERS are at liberty to engage any other Tugs to serve it at such time but without the right to charge MORAN any difference in price. In agreeing to endeavor to provide this service, it is understood and agreed that MORAN does not either expressly or impliedly warrant the seaworthiness, power or equipment of the Tugs or the competency of the crew of the Tug or Tugs engaged by MORAN to supply services under this Schedule.

### **16 FORCE MAJEURE**

Tug Interests shall not be responsible or liable for any expense, loss, damage or claim whatsoever caused by or resulting from delays, failures or omission hereunder in the performance of services due to strikes, lockouts, labor disturbances, riots, fire, earthquakes, storm, lightning, epidemics, war, disorders, acts of God, acts of the public enemy, port congestion, mechanical breakdowns, shortage of Tugs, priorities in service, or any other cause whatever beyond their control.

### **17 DAMAGE CLAIM TIME LIMITS AND FORUM**

OWNERS shall notify MORAN of any damage to the Vessel that allegedly occurred during the performance of services hereunder. Such notice shall be in writing and shall be delivered as soon as practicable, but not later than 48 hours following occurrence. MORAN shall be afforded an opportunity to inspect or survey such damage before commencement of any repairs. Any action in any forum to recover damages from Tug Interests, or any of them, shall be commenced within one year after the occurrence giving rise to the claim, failing which said claim shall be deemed waived. This Schedule shall be governed by and construed in accordance with the Maritime Law of the United States and, to the extent not in conflict therewith, by the laws of the state of New York, excluding its conflict of laws rules. The parties agree that any proceeding involving this Schedule or the Tug Services performed hereunder shall be brought in the United States District Court for the Southern District of New York or, if said court shall not have jurisdiction thereof, then in a state court of competent jurisdiction sitting in New York County, New York. Tug Interests and Owners irrevocably waive their right to trial by jury with respect to any claim or dispute arising in whole or in part out of the terms and conditions of this contract or the provision of Tug Services to a Vessel.

## 18 LIMITATION OF LIABILITY

a. The furnishing of any service or anything done in connection therewith shall not be construed to be or to give rise to a personal contract, and it is understood that Tug Interests, shall have the benefit of all exemptions from, and limitations of, liability to which an owner of a vessel is entitled under the Limitation of Liability Statutes of the United States. MORAN WARRANTS THE EXERCISE OF REASONABLE CARE IN THE PERFORMANCE OF TUG SERVICES BUT DISCLAIMS ALL OTHER WARRANTIES EXPRESSED OR IMPLIED, INCLUDING ANY WARRANTY OF WORKMANLIKE SERVICE.

b. Unless entitled to immunity or to defenses to, exemptions from and limitations of liability provided under this Schedule or under any applicable law, rule or regulation that would reduce their liability to an amount less than that hereinafter set forth, Tug Interests shall be liable, only to the extent of their negligence, which negligence shall not be assumed but shall be affirmatively proven, for claims, demands, causes of action, liabilities and costs (including third party claims) arising out of or in connection with any occurrence or series of occurrences related to the provision of Tug services or line handling pursuant to this Schedule up to a maximum aggregate amount of two hundred fifty thousand dollars (U. S. \$250,000.00). OWNERS understand and agree that Tug services provided hereunder are rendered at all times under the supervision and command of OWNERS' servants, (including the Master of the Vessel being assisted and docking pilots), or of State pilots, none of whose actions or inactions may be imputed to the Tug Interests. OWNERS further understand and agree that the rates charged by or on behalf of MORAN for Tug services are predicated upon the limitations of liability and the indemnities set forth in this Schedule. Should OWNERS desire that Tug Interests retain liability in excess of \$250,000.00 they must notify MORAN in writing, whereupon MORAN will quote rates for Tug services hereunder predicated on higher liability limits. Any such quote must be accepted by OWNERS in writing at least twenty-four (24) hours prior to commencement of Tug services to the Vessel, failing which the rates and liability limitations otherwise provided herein shall prevail. Nothing herein shall be construed to waive or limit the right of Tug Interests to assert any defenses to liability available to them or to avail themselves of any rights of limitation or exemption from liability under any applicable law, rule, or regulation.

c. OWNERS and any Vessel assisted hereunder assume all risk of, and shall indemnify Tug Interests from and against, any and all loss or damage sustained by OWNERS, Tug Interests or by any other vessel, property or person that results from the parting, heaving or sudden movement of any hawser or other line, by whomsoever furnished or howsoever caused.

d. Notwithstanding anything to the contrary in this Schedule or elsewhere, OWNERS understand and agree that the rates charged hereunder are also predicated on agreement that the Tug Interests shall have no liability for any consequential, punitive, exemplary or special damages of any kind howsoever arising.

e. OWNERS agree to indemnify, defend and hold harmless the Tug Interests from and against any and all claims, demands, causes of action, liabilities and costs (including attorneys' fees, penalties, fines and third party claims of whatever nature) that are attributable to the acts or omissions, whether or not negligent, of the Tug Interests, or any of them, or to the unseaworthiness of any Tug and which arise out of or in connection with any occurrence or series of occurrences related to the provision of Tug services or line handling pursuant to this Schedule to the extent that they exceed, in the aggregate, the applicable amounts set forth in subparagraph 18(b) above. The parties intend for this indemnity to apply in all instances including, without limitation, allision, collision, personal injury, fire, explosion, grounding, oil spills and third-party claims. OWNERS warrant that they possess sufficient and adequate insurance on the Vessels assisted pursuant to this Schedule, including hull and machinery, P&I, cargo and pollution coverage to comply with all applicable laws and to respond for any losses arising out of or connected in any way with the Tug services provided hereunder, with all rights of subrogation for losses under said insurances waived as to Tug Interests and with Tug Interests entitled to all benefits under said insurances of a named assured or joint member, as applicable.

f. Nothing herein shall preclude MORAN from recovering from any responsible party for any damages sustained by any Tugs providing service hereunder.

g. If any provision of this Schedule is found to be void or unenforceable, the remaining terms and conditions shall remain in full force and effect.

## 19 PILOTAGE

a. MORAN does not furnish pilots or pilotage, so that whenever any licensed pilot, or a captain of any Tug which is furnished to or is engaged in the service of assisting a Vessel participates in directing the navigation of such Vessel, or in directing the assisting Tugs, from on board such Vessel or from elsewhere, it is agreed that he becomes the borrowed servant of the Vessel assisted and her owner or operator for all purposes and in every respect, his services while so engaged being the work of the Vessel assisted, her owner and operator, and being subject to the exclusive supervision and control of the Vessel's personnel. Any such service performed by any such person is beyond the scope of his employment, if any, for MORAN and Tug Interests shall not be liable for any act or omission of any such person. The provisions of this paragraph may not be changed or modified in any manner whatsoever except by written instrument signed by an officer of MORAN.

b. With respect to Vessels that are not owned by the person or company ordering the Tug service, it is understood and agreed that such person or company warrants that it has authority to bind the Vessel owners to all the provisions of this Schedule, and agrees to indemnify and hold Tug Interests harmless from all damages and expenses that may be sustained or incurred in the event and in consequence of such person or company not having such authority.

c. In consideration of MORAN transporting the pilot without charge to and/or from the Vessel being assisted hereunder, OWNERS agree that they shall indemnify, defend, and hold harmless Tug Interests from and against any and all claims, demands, causes of actions liabilities and costs (including attorney's fees) incurred in connection with or arising out of any claim by or on behalf of a pilot for personal injury or death sustained while being transported by MORAN to or from the Vessel being assisted, excepting only any injury sustained by said pilot to the extent attributable to the gross or willful negligence of MORAN.

As used herein, the term “being transported by MORAN” shall include, without limitation, all time when the pilot is (i) present on MORAN’s shoreside premises enroute to or from the Vessel being assisted and (ii) boarding or disembarking from a Tug or other vessel supplied by or on behalf of MORAN. As used herein, the term “pilot” shall also include any assistant pilot, trainee, or other person who may accompany the pilot in any capacity.

**20 FUEL SURCHARGE**

All rates published in this Schedule are subject to prevailing fuel surcharges.

**21 CONTRACT TERMINATION**

If at any time during the term hereof, MORAN reasonably concludes that the solvency or financial condition of OWNERS is threatened it may, in its sole discretion, cancel this Schedule, such cancellation to take effect immediately upon receipt by OWNERS of email or other written notification thereof. If, subsequent to cancellation, OWNERS provide to MORAN evidence concerning their ability to meet their current and future financial obligations, MORAN may, in its sole discretion, elect to reinstate the Schedule effective upon receipt by OWNERS of email or other written notification thereof.

**22 ENFORCEABILITY**

If any provision of this Schedule is found void or unenforceable, the remaining terms and conditions shall remain in full force and in effect.

**23 CHANGE IN CONDITIONS**

Should the U.S. Coast Guard or any other U.S., state or government agency, port authority, terminal or association (including any pilot or pilot association), or any designee of any of the foregoing, issue any regulation or requirement that obligates MORAN to make capital improvements to the Tugs, to provide Tugs with higher horsepower or different operational capabilities or that obligates MORAN to operate the Tugs in a different manner or with different crew complement that increases its operating costs, MORAN shall have the right to propose amendments to the Rates, Terms and Conditions set forth in the Schedule in order to reflect the new requirements and, as applicable, mitigate the costs thereof. If OWNERS or those acting on behalf of the Vessel object to any said amendments, the implementation thereof shall be stayed for a period of thirty (30) days and the parties shall negotiate in good faith to achieve a mutually satisfactory outcome. If the parties are unable to reach agreement within said thirty (30) days period, the amendments, as proposed by MORAN, shall come into effect and the objecting party may terminate its obligations to MORAN with respect to future Tug Services.

**24 SECURITY**

OWNERS acknowledge MORAN’s long term and substantial presence in the port and waive any right to demand that MORAN post security in connection with any claim by or on behalf of OWNERS or the Vessel being assisted for any expense, loss or damage claimed to have arisen, in whole or in part, as a result of any service rendered in connection with this Schedule. Notwithstanding the foregoing, if any said claim, exclusive of interest, shall reasonably be expected to exceed five million dollars (\$5,000,000.00) MORAN agrees, upon request, to post as security, a letter of undertaking by its P&I club in customary form.

**25 PAYMENT TERMS**

Net 30 days. In the event that a payment is not made when due, in whole or in part, MORAN shall be entitled to recover all costs of collection, including reasonable attorney’s fees and court costs, and interest of 1½% per month on all outstanding balances. Payments received by or on behalf of OWNERS shall be applied as follows: First to satisfy all fees, costs (including attorney’s fees) and interest due and owing on any invoice rendered to OWNERS commencing with the oldest such invoice and second, to satisfy all Tug service charges arising hereunder commencing with the oldest open invoice and then to each subsequent invoice. Notwithstanding anything contained herein, in providing services to the assisted Vessel, MORAN is relying upon the credit of the Vessel, and maintains its right to assert a lien against said Vessel for any amounts due for the services rendered, including those referenced above.